



"Eliminating Chaos Through Process"

MCL & Associates, Inc.

204 Kings Mill Court, #2
Fredericksburg, VA 22401

A Veteran-Owned HUB Zone Company

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MCL & Associates, Inc.™

CAPABILITY STATEMENT

I. Vendor Information

Tax ID Number 54-2056820
DUNS Number 99977113
CAGE Code 3B6B2
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Website http://www.mcl-associates.com
Business Classification: Veteran-Owned HUB Zone Small Business
NAICS codes: 541611, 541614, 541720, 541990, 611430
Product Service Code (PSC): 9999

II. Capability Statement

MCL & Associates (MCL) has consistently and continuously provided the highest quality business process and transformation support to Government agencies and the private sector since 2001. Our in-house management team collectively represents over 60 years' professional and functional industry experience, specializing in successfully delivering rapid, specific, and measurable process improvement results. Our successful track record is built upon a combination of common sense, diligence, flexibility, and process, all of which provides a thorough understanding our clients' needs. Our high-quality services, coupled with competitive rates and our extensive network of qualified personnel, combine to make MCL the right choice for your process improvement needs.

Our company adheres to three basic principles:

- Keeping solutions simple, that fit the problem
- Decreasing consultative dependence through expeditious knowledge transfer
- Meeting contractually established metrics that are on-schedule and on-budget

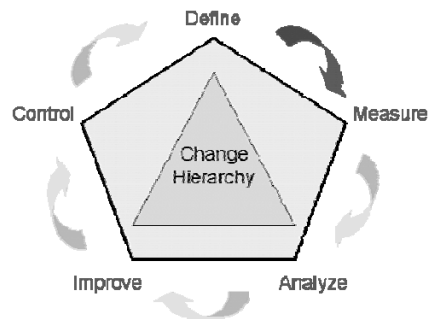
III. Focused Process Services

Process Improvement analysis and training	
Six Sigma analysis and training	Operations Research and System Analysis (ORSA)
TigerTeam™	Change Management analysis and training
Program and Project Support	Readiness Tool™

IV. What Makes MCL Different?

Having the right people available when you call is the key to MCL's success:

- An extensive national network of senior business analysts, Six Sigma and ORSA professionals
- A consultative approach that fits your organizations' process improvement needs, not some abstract model
- A problem-solving methodology based upon our in-depth understanding of human constraints
- A consultative team that transfers knowledge and promotes functional buy-in



Combining the advantages of small and agile with the capabilities of big:

- Low overhead means low margin, which translates to reasonable cost
- Agile decision-making and the ability to quickly adjust to change and your new requirements
- A small business emphasis on personal attention and customer satisfaction
- A “Keep It Simple” approach to problem solving

III. Past Performance: A Record of Unsurpassed Client Satisfaction

The following past performance examples typify our successful record, high level of services, diversity of skills and talents:

2006 – Present: United States Army, Installation Management Command (IMCOM), Crystal City, VA

2008 – Present: United States Army, Assistant Secretary of the Army for Manpower and Reserve Affairs (ASA(M&RA)), Crystal City, VA

2007: Department of Defense, Defense Intelligence Agency, Bolling AFB, Washington, DC

2005 - 2006: Booz | Allen | Hamilton, Inc., Global Operations, McLean, VA

2005: Pennsylvania Turnpike Commission, Harrisburg, PA

2004: Pfizer Global Research & Development (PGRD), New London, CT

2004: Anthem Blue Cross/Blue Shield; Richmond, VA

2004: US Air Force Surgeon-General, Air Force Medical Operations Agency, Falls Church, VA

2003 - 2004: Sacramento County Department of Health and Human Services (DHHS); Sacramento, CA

2003: U.S. General Services Administration, Washington, DC

2003: CIGNA Insurance, Hartford, CT and Manchester, NH