



"Eliminating Chaos Through Process"

MCL & Associates, Inc.

20 North Pointe Drive
Fredericksburg, VA 22405

A Veteran-Owned Company

Phone: 540-374-1551
Fax: 540-374-5578
info@mcl-associates.com

MCL & Associates, Inc.™

CAPABILITY STATEMENT

I. Vendor Information

Tax ID Number 54-2056820
DUNS Number 99977113
CAGE Code 3B6B2
Address 20 North Pointe Drive
Fredericksburg, VA 22401-5255
Contact Mark Lefcowitz or Cheryl Maxwell-Lefcowitz
Phone (540) 374-1551
Fax (540) 374-5578
Email mlefcowiitz@mcl-email.com or clefcowiitz@mcl-email.com
Website <http://www.mcl-associates.com>
Business Classification: Veteran-Owned Small Business
NAICS codes: 541611, 541614, 541720, 541990, 611430
Product Service Code (PSC): 9999

II. Capability Statement

MCL & Associates (MCL) is a Veteran-owned Small Business providing the highest quality Program/Project Support, Data and Business Analysis, and Business Process / Transformation support to Government agencies and the private sector since 2001.

Our in-house management team collectively represents over 70 years' professional and functional industry experience, specializing in successfully delivering rapid, specific, and measurable business and process improvement results.

We offer a successful track record is built upon a combination of common sense, diligence, flexibility, and process, all of which provides a thorough understanding of our clients' needs. High-quality services, coupled with competitive rates and our extensive network of qualified personnel, combine to make MCL the right choice for your business problem and management needs.

We adhere to three basic principles:

- Keeping solutions simple, that fit the problem
- Decreasing consultative dependence through expeditious knowledge transfer
- Meeting contractually established metrics that are on-schedule and on-budget

III. Areas of Expertise

Program and Project Support	Business and Data Analysis
Business Process / Transformation	Operations Research
Business, System, and Risk Analysis	Organizational Change Management
Vendor & Subcontractor Management	Knowledge Management by Collaboration

IV. What Makes MCL Different?

Having the right people available when you call is the key to MCL's success:

- An extensive national network of senior business analysts, Six Sigma and ORSA professionals
- A consultative approach that fits *your organization's business problem and process transformation needs*, not some abstract model
- A problem-solving methodology based upon our philosophy that business – when all is said and done - is all about people
- A consultative approach that facilitates stakeholder and functional but-in, and promotes the transfer of skills and knowledge.

MCL combines the advantages of small and agile with the capabilities of big knowledge resources:

- Low overhead means low margin, which translates to reasonable cost
- Agile decision-making and the ability to quickly adjust to change and your new requirements
- A small business emphasis on personal attention and customer satisfaction
- A "Keep It Simple" approach to problem solving