

## CAPABILITY STATEMENT

### I. Vendor Information

<b>Tax ID Number</b>	54-2056820
<b>DUNS Number</b>	99977113
<b>CAGE Code</b>	3B6B2
<b>Address</b>	20 North Pointe Drive Fredericksburg, VA 22401-5255
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<b>Phone</b>	(540) 374-1551
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<b>Email</b>	info@mcl-associates.com
<b>Website</b>	http://www.mcl-associates.com
<b>Business Classification:</b>	Woman-Owned Small Business
<b>NAICS codes:</b>	541611, 541614, 541720, 561110, 611430
<b>Product Service Code (PSC):</b>	9999

### II. Capability Statement

MCL & Associates (MCL) is a Woman-Owned Small Business providing the highest quality Business Process Regeneration / Transformation consulting, as well as a broad range of other related support services to the private and governmental sector since 2001.

Our in-house management team collectively represents over 70 years' professional and functional industry experience, specializing in successfully delivering rapid, specific, and measurable business and process improvement results.

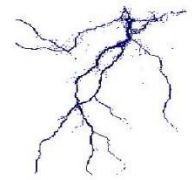
Our associates' network of over 1,200 experienced process improvement / business transformation professionals is distributed throughout in the entire United States.

*Whatever the industry, whatever the size, MCL is capable of helping your business reach its efficiency and effectiveness goals.*

We offer a successful track record is built upon a combination of common sense, diligence, flexibility, and process, all of which provides a thorough understanding of our clients' needs. High-quality services, coupled with competitive rates and our extensive network of qualified personnel, combine to make MCL the right choice for your business problem and management needs.

We adhere to three basic principles:

- Keeping solutions simple, that fit the problem
- Decreasing consultative dependence through expeditious knowledge transfer
- Meeting contractually established metrics that are on-schedule and on-budget



### **III. Areas of Expertise**

- Business Process Regeneration & Transformation / Continuous Process Improvement / Time Studies
- Rapid Improvement Events / Tiger Team - Red Team Remediation
- Six Sigma / Lean / ISO 9001-2015 / CMMI / DevOps
- Agile Framework / Project / Program / Portfolio Management and Support
- Operations Research / Systems Analysis and Data Governance...

...and many more specialized functional areas of business, software development, manufacturing, logistics, supply-chain, and production process improvement.

### **IV. What Makes MCL Different?**

Having the right people available when you call is the key to MCL's success:

- The MCL Guarantee: MCL will guarantee an annualized Return-on-Investment (ROI) of at least 200% of the cost of MCL's services. See: [www.mcl-associates.com](http://www.mcl-associates.com) for details.
- An extensive national network of Senior Process Engineers, Business Analysts, Lean Six Sigma, and DevOps transformation professionals.
- A consultative approach that fits your organization's business/operations or process transformation needs, not some abstract model.
- A problem-solving methodology based upon our philosophy that business – when all is said and done - is all about people.
- A consultative approach that facilitates stakeholder buy-in, and promotes the transfer of skills and knowledge.

MCL combine Data Analysis s the advantages of small and agile with the capabilities of big knowledge resources:

- Low overhead means low margin, which translates to reasonable cost
- Agile decision-making and the ability to quickly adjust to change and your new requirements
- A small business emphasis on personal attention and customer satisfaction
- A "Keep It Simple" approach to problem solving